GURUPRASAD SHETTY
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Professional Summary

Consultant with 4 years at EY across life science and health tech, leading 25+ end-to-end reviews for 15+ clients. Unlocked ₹25 Cr+ in potential savings, fixed 100+ control gaps and presented findings to CXO-level leaders. Skilled in problem structuring, stakeholder management and process optimization.

Education

MASTERS' UNION — Jul'26-Present
PGP in Technology & Business Management | **Elected as Placement Lead (1/450+)** — **Gurgaon**

SIES COLLEGE OF COMMERCE & EDUCATION — Jun'18-May'21
Bachelor's in Commerce (Accounting & Finance) | **CGPI: 8.8** | Sports Club Core Member (**Top 10% of the batch**) — **Mumbai**

P.A. MENON JUNIOR COLLEGE — Jun'16-Mar'18
Maharashtra Board | Class XII | **83.48%** | **Top 5% of the batch** | **Football Team Captain** — **Mumbai**

ST. JOSEPH'S HIGH SCHOOL — Jun'15-Mar'16
Maharashtra Board | Class X | **81.20%** | **Represented School in District-Level Football** — **Mumbai**

Experience

ERNST & YOUNG INDIA LLP — Aug'22-May'26
Consultant (Oct'25-May'26) **| Associate Consultant** (Oct'24-Sep'25) | **Sr. Analyst & Analyst** (Aug'22-Sep'24) — **Mumbai**

Strategic Impact & Business Outcomes
- Unlocked **₹25 Cr+ in potential savings** by redesigning a major pharma distributor's **order-placement strategy**
- Protected **₹80 Cr of inventory** by streamlining **cold storage inward process** for a leading pharma distributor
- Safeguarded **₹17 Cr of inventory** by tightening the **inventory validation process** for a leading health tech platform

Operational Excellence & Process Improvement
- Strengthened **process governance** across **10+ business processes** by reviewing operations, finance, HR & compliance
- Fixed **100+ control gaps** by running **root cause analysis**, driving process optimization across **25+ review engagements**
- Flagged **₹5 Cr+ in issuance gaps** and proposed fixes at a factory of a major India-based life science company

Stakeholder Management & CXO Engagement
- Drove **stakeholder alignment** by working with and presenting to **CXO-level leaders** across industries
- Built expertise in **5+ industries** by leading **function reviews** in life science, chemical, health tech & textile

Leadership & End-to-End Ownership
- Delivered **25+ end-to-end reviews** for **15+ clients** by independently owning each one from planning to closure
- Closed **reviews on time** by managing a **team of 3**, splitting work, guiding juniors and checking their outputs

Process Design & Compliance
- Secured **4 business functions** at India's leading health tech platform by building & testing **200+ controls**
- Resolved **20+ compliance lapses** by setting **corrective actions** at a factory of a world-leading life science company

Key Achievements
- Earned **3 back-to-back promotions** from Analyst to Consultant through consistent, high-quality client delivery
- Received **'Above Expectations' performance ratings** in consecutive cycles by leading reviews and guiding juniors

Competition

THE GOVERNANCE CHALLENGE 2026 — Oct'26
Winner (₹5 Lakhs Prize) | PPI Offer from Samagra — **Mumbai**
- Won 1st among **14,000+** participants from top 30 B-schools in a contest by **Samagra & Government of Maharashtra**
- Mapped a path to make **Maharashtra an innovation hub** through **strategic recommendations** on deep tech in new cities
- Pitched to the **Chief Minister of Maharashtra** after validating the idea with top-level government officials

Internships

V. J. TALATI & COMPANY — Aug'21-Apr'22
Cost Trainee — **Mumbai**
- Delivered cost audit reports for **20+** companies across life science, chemical, and infrastructure sectors
- Evaluated **cost controls** for a pharmaceutical machinery manufacturer by running **costing analysis and internal audit**

Leadership

MASTERS' UNION — Jul'26-Present
Placement Lead — **Gurgaon**
- Represented **450+ students** as the elected Placement Lead by leading a **10+ member placement team**
- Grew the batch's **placement pipeline** by approaching companies for roles and enabling **peer-to-peer learning**

Projects

SLAYPOPCULT — Jul'26-Sep'26
Co-Founder | Dropshipping Challenge — **Gurgaon**
- Generated **₹1.9 Lakhs+ in sales** in 2 months by launching a dropshipping business with a **6-member team**
- Ran the business **end to end** by managing **vendor sourcing, order fulfilment**, marketing, customer queries & returns

Social Impact

THE LIGHTHOUSE PROJECT — Jul'25-Jan'26
Mentor — **Mumbai**
- Built **life skills in grade X students** by running sessions on communication, goal setting and decision making
- Helped students **gain confidence** and express themselves by leading activities that built a **safe space**

Certifications

STRATEGY BADGE | EY | Applied **strategic thinking frameworks** at work by learning them through this badge — Jun'25
DATA VISUALISATION BADGE | EY | Made **clear stakeholder reports** by learning **data visualization** through this badge

Skills

Business Skills: Problem Structuring | Business Diagnosis | Stakeholder Management | Process Optimization
Technical Skills: Advanced Excel | Power Query | PowerPoint | Data Analysis | Dashboarding | KPI Tracking
Languages: English | Hindi | Marathi | Tulu